Ahmad Tavasolinia

MBA Student | Marketing | Kharazmi University, Tehran

CONTACT

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EDUCATION

MBA, Marketing Concentration
Kharazmi University, Tehran
Fall 2026 | Full-time

B.A. in Architectural Engineering
Islamic Azad University
2017 - 2021

High School Diploma: Math & Physics
Sampad | 2012 - 2016

SKILLS

Market Analysis & Customer Insights
Product Development
Business Development
Customer Needs & Behavior
Project & Team Coordination
Communication & Negotiation
Microsoft Excel
Microsoft PowerPoint
SQL (Beginner)

LANGUAGES

English (Advanced)
IELTS Academic: 7.0
CEFR Level C1
Feb 2022

COURSES

Adaptive Markets: Financial Market Dynamics and Human Behavior
MIT OpenCourseWare | Finance · Prof. Andrew Lo

Nuts and Bolts of New Ventures
MIT OpenCourseWare | Entrepreneurship · Joseph Hadzima

Business Strategy from Wharton: Competitive Advantage
The Wharton School, University of Pennsylvania | Strategy · Nicolaj Siggelkow

ABOUT

MBA student at Kharazmi University, specializing in Marketing, with experience in launching businesses, product development, and project management. Interested in market analysis, understanding customer needs, and identifying business growth opportunities. Currently developing skills in business analysis, strategy, and data analysis using SQL and Excel through hands-on projects and MBA Lab, a platform for studying and analyzing business cases. Seeking opportunities to apply practical experience and strengthen analytical skills in marketing, business analysis, and growth.

EXPERIENCE

Founder | Vatan English Club

Apr 2026 - Present | Birjand

- Designed and tested a business idea, turning it into a revenue-generating activity within two months.
- Partnered with an event venue to share costs and launch the activity with minimal initial investment.
- Designed varied event formats to distinguish the club from traditional English classes.

English Language Instructor | Kharazmi International Institute

Aug 2024 - Jan 2026

- Delivered 2,000+ hours of instruction to 150+ learners, adapting lessons to different levels and needs.

Co-founder | XpertAim

South Khorasan Science and Technology Park

Jun 2023 - May 2024

- Led the team from early development through MVP delivery; set timelines and assigned and tracked tasks.
- Engaged customers to understand needs, tested the product, and translated feedback into product improvements.

Compulsory Military Service

2021 - 2023

Project Coordination Intern

Sustainable Alignment | Zurich, Remote

Mar 2021 - Aug 2021

- Supported research, planning and delivery of sustainability projects; prepared social media content and collaborated with a remote team.